



Business Presentation

www.skysoftconsultancy.com



Presentation Overview

1. About us
2. Why Skysoft?
3. Products
4. Services
5. Case Studies
6. Contactus

Skysoft Vision

*To deliver vertically focused
Generic Product of industry standard in
a tailored made solution with the
utmost satisfaction of the customers.*



About Skysoft Consultancy Services

- ✓ Skysoft carries the legacy of our Group Company, Skylark Information Technologies a 25 years, leading System Integrator in India
- ✓ Skysoft is in existence since 2012 as an Independent Software Vendor (ISV)
- ✓ Focused on industry specific End-to-end enterprise technology solutions which are customer centric and leading to their business transformation and re-engineering.
- ✓ A team of professionally gleaned consultants with specialized man years of experience in each of the respective verticals.
- ✓ Experience to meet your Needs both Today and Tomorrow

Why Skysoft?

- ✓ Technology excellence – adapting latest technology and tools.
- ✓ Vast Domain expertise on the respective industry.
- ✓ 60+ implementation on varied industries.
- ✓ Process driven approach
- ✓ **People** - People are in the Centre of our attention.
Everything we do, we do for people - our clients and our team.
- ✓ **Innovation** - We stay at the leading edge of industry developments continuously learning and applying new ideas.
- ✓ **Quality** - Our solutions are based on exceptional knowledge, experience and a practical approach to every project.
- ✓ Global Presence with Local support

Our Flagship Products

All solutions can be installed

- on premises,
- hosted by client hosting company
- offered as SaaS

“Information visibility”

that pushes
the right information to
the right people at
the right time through
the right communications channels

Skysoft provides Industry Specific Enterprise Product Solutions integrates the entire nitty gritty and complex processes and transform their business.



ERP for Healthcare

- A highly scalable and robust Solution
- Integrating all departments of Hospital
- Interface with Lab equipments & PACS
- Mobility solutions
- Innovative and intuitive Clinical Record (EHR)



ERP for Discrete Manufacturing

- A highly scalable and robust Solution
- To Standardize manufacturing processes
- Meet all statutory compliance
- Versatile Dashboard to provide MIS



ERP for System Integrators

An integrated end-to-end solution comprises of:

- Sales CRM
- Business Process
- Service CRM



Industry Generic HRMS solution

- Suits for Manufacturing, service & Govt.
- Addresses all Core HR activities
- ESS & MSS
- Recruitment Portal
- Training with Online Tests
- Mobility Solutions

SKY - Pharma CRM

Sales Force Automation for Pharmaceuticals

- Addresses day to day sales force challenges
- Effective management of SFA by managers
- Capture Tier 1 sales
- Effective notification and team communication
- Mobility Solutions

Our Service Offerings

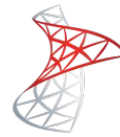


Microsoft ERP Application Services

- ❖ Diagnostic
- ❖ Analysis
- ❖ Design
- ❖ Build
- ❖ Deployment
- ❖ Operation



Microsoft Dynamics
AX / NAV / GP / CRM



BizTalk Server



SharePoint integration and
development services



- Accelerated upgrade to Dynamics 365
- Consulting Services
- MS SharePoint Deployment Planning Services
- BizTalk Server Implementation and support services
- Installation, configuration & Integration
- Data and Application Migration
- Support & Maintenance



- ❖ Onsite & Offshore Extended Team augmentation.
- ❖ Corporate Training

SAP Support Services

- ❑ Collaboration
- ❑ Empowerment
- ❑ Innovation and Value Realization
- ❑ Mission-Critical Support

SAP Application Maintenance Support

- Understand the mission criticality and crucial of Business Operation & Decision making.
- Skysoft support services in line with customer requirements expectation, effectively customized to meet the dynamic and ever changing business requirements.



Basis & ABAP
Support

Implementation
services

Upgrade &
Migration
Support

Custom Application Development

- Analysis
- Wireframe
- Designing
- Development
- Deployment
- Maintenance

Custom Application Development

Skysoft team has a vast experience in Custom Application and Product development for more than two Decades leveraging Advance Technologies

Our expert team has taken part in many of application development projects and experienced in developing projects with complex business logic and large amounts of data and transactions.

Our Solution includes :-



- Application Development
- Application Migration & Porting
- Re-engineering & Enhancement
- Application Maintenance

Technical Expertise:



<u>Platforms</u>	<u>Application and Web Servers</u>
Microsoft	ASP.NET, MVC, WCF, WPF, MS IIS
Java	Spring, Spring boot, TomCat ,AngularJS, Thymeleaf
Database	Oracle ,MS SQL, Maria DB

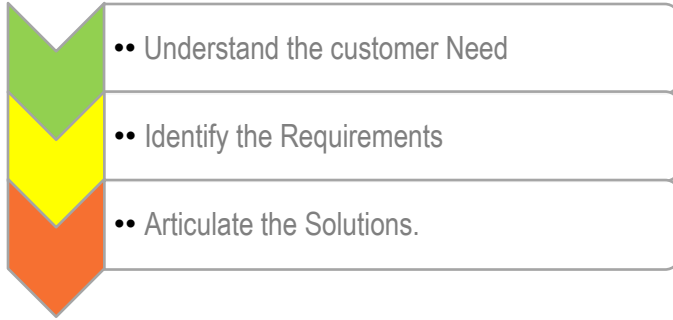
Business Analytics

- BI Assessment
- Design Data Model
- Extract Transform & Load
- Data Warehouse
- Data Mining
- Enterprise Reporting
- Performance Management
- Predictive Analysis
- Maintenance and Support

- ❑ Our consultants work very closely with the client organizations on its current state of BI initiative, maturity and strategy.
- ❑ Expertise on Open source platform such as Pentaho
- ❑ Skysoft provides solutions on full life cycle consulting services include design, development and maintenance of the following:
 - Data Integration
 - Reports and ad hoc query
 - Analysis, OLAP and cube development
 - Dashboards
 - Data Mining

Mobility Solution

- **Mobility Consulting**



- **Development Platform**

- ✓ Native
 - iOS,
 - Android,
- ✓ Hybrid Framework - Phonegap





Case Study

Case Study - 1 - SAP Implementation & Support

Client

India's largest open casting coal mining - Public Sector Unit in Tamil Nadu.

Background

India's biggest open-cast Mechanized Lignite Mines in India. Mining 24 million tonnes of lignite annually and power generating with installed capacity of 2490 MW of power.

Engaged in exploitation of Lignite Deposits for more than four decades, a resource that is fueling the Nation's development and powering progress.

Client's Challenges

For mining operation large heavy equipments such as Bucket excavators, spreaders, Conveyors, Heavy motors etc. Maintenance of these infrastructure is a hectic task, more man power required. Not able to retrieve the history. Scheduling the maintenance plan. Part plan, Tendering of labor contracts etc.

Solution Provided

For such a large enterprise Skysoft suggested SAP plant maintenance(PM) module. The contract has been awarded to Skysoft on Tender basis

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Skysoft has been configured for their three mines (*each about 10 KM circumference*) and implemented SAP ECC 6.0, PM module along with other FI-CO, MM, Projects & HR pertaining to PM implementation..

Along with this interface has been established with their legacy MM, Finance application. Master data and other vital transaction data for the past five years has been migrated from their legacy application on to SAP environment.

Almost 400 users has been trained on the application.

SAP has been implemented in HP Unix environment with the landscape of Development, Testing, Quality, Production and DR.

Automated the entire maintenance contract tendering system as per the Government policy with a exhaustive Abap customization.

Advantage & ROI

Whole process has been automated. Management would able to see the current status and take necessary actions. Spare inventory has been controlled. Maintenance Planned effectively, which has reduced the downtime operations.

Maintenance

After the successful implementation, Skysoft continued to provide onsite and offshore maintenance

In essence, ...



SKYSOFT at a glance

Founded in 2012 in India



- Presence in Hong Kong & Singapore
- Consistent organic growth

Projects



- 60+ successful enterprise projects
- Versatile Industry experience
- Manufacturing, Service & Govt. and PSU.
- More than 95% Customer retention rate

Offerings



- State of art Industry Specific products
- Product solution are offered in On Cloud & On premises
- Top-notch services

Delivery Capability



- Onsite-offshore model
- Multiple delivery channels
- Focus on quality processes
- High level of technical skills & Domain competency

People



- Skilled and Dedicated Work Force
- Strong Leadership

Infrastructure



- State-of-the-art & fail safe
- Internal Datacenter
- Independent scalable premises
- Good proximity

Skysoft Group profile

180+ Engineers , Web experts,
Industry Leaders,
Consultants and Managers

Own Centre of Excellence and
Competence on Open Source
Technologies

Owens Industry Specific
Application product on multiple
verticals

Exclusive consortium of
technological partners for
implementing Turnkey projects

As a group in existence for
more than 25 years

Successfully executed more
than 100+ software projects in
varied industries
(Manufacturing, Service
industries, Government, PSU)

Our Offices

INDIA :

Corporate Office

Plot No. 61, Samayapuram Second Street,
Karambakkam, Porur,
Chennai-600 116.
Phone - +91 44 24760014, 43150014
Email: sales@skysoftconsultancy.com

Hong Kong :

21st Floor, CMA Building
64 Connaught Road
Central Hong Kong

sales.apac@skysoftconsultancy.com

Singapore :

#18-14, 27 Upper Serangoon view
Singapore 534045

sales.apac@skysoftconsultancy.com





Thank you very much
for your time



- www.skysoftconsultancy.com
- karthik@skysoftconsultancy.com
- Phone : +91 – 97910 13070, 91-44-2476 0014
- Skysoft Consultancy Services Private Limited
Chennai – India

