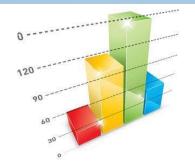


- a comprehensive ERP solution for System Integrators





A comprehensive solution for System Integrators

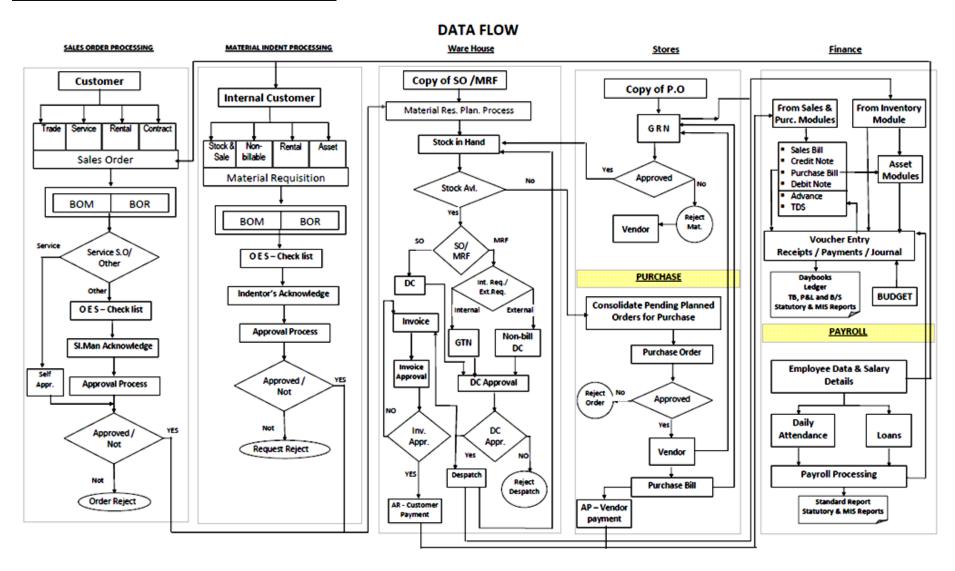


- ✓ **SKY-ERP** is a comprehensive and integrated Enterprise Resource Planning System designed and developed in a state-of-art web based technology.
- ✓ **SKY-ERP** has been conceived by a blend of seasoned professionals with rich and relevant experience in the respective domain & IT industry.
- The system adopts the best industry practices and delivers key tangible benefits to clients.
- Sky-ERP is an integrated multi-functional software solution, which closely integrates with all modules from Sales to Finance.
- All reports come with an option of export facility to Excel spreadsheet.
- ✓ Integrate with the emerging technology devices such as sms, e-mail, barcode, RFID, Mobile & Tablet PCs etc.
- Business Analytics using open source tool Pentaho for Analytical and Dash board.
- ✓ **Sky-ERP** has user friendly and scalable as businesses grow, the additional business processes and modules are easily accommodated within the application.
- Sky-ERP is bundled with one year warranty and optional post warranty support.
- Sky-ERP is deployed both on premises and on cloud model.



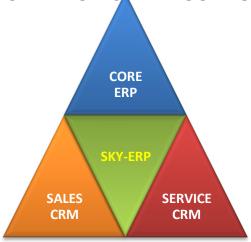


MODULE INTEGRATION OF SKY-ERP





PRODUCT FEATURES AND FUCNTIONALITIES



→ Sales & Distribution

Sky-SI ERP enables to maintain all type of sales orders viz., Trade, Services, Projects, contracts etc.:

- customer master, categorize the customer on multiple priority levels
- Order creation
- Project wise cost estimation both material and resources
- Approval, Amendments, renewal, extension of the orders/contacts
- Breakdown structure of multiple delivery and billing schedule
- Stage wise Invoice
- Order fore closure, Sales Return/Credit Note

Project Management

Enable to create project, do work break down, project scheduling and management.

- Multi stage project breakdown and task creations
- Integrate with MS projects
- Task update and project tracking

Material Management

Enable to generate Bill of Materials (BOM) /Bill of Resources (BOR), cost estimation, RFQ generation and complete supply chain management

- Bill of Materials (BOM)
- Bill of Resources (BOR)



- Material Requirements Planning (MRP-I)
- Cost estimation
- RFQ Generation
- Quote Comparison and approval
- Purchase Order (Material/Labour/Sub Contract etc)
- Purchase Return

分 Stores & Inventory

Enable to manage multiple warehouse management, Goods Transfer and all functionalities of Stores.

- Material Receipt Note (MRN) at project site
- GRN against (MRN) or Direct GRN
- Material Issue Note WIP
- Material Issue Note Subcontracting
- Material Receipt Note Subcontracting
- Goods Transfer Note
- Sales Return / Purchase Return

∌ HR & Payroll

Enable to manage the process of the HR & Payroll, manages all statutory activities, Payroll processing, Time & Attendance management, etc.

- Employee Portfolio Management
- Leave Management
- Loan Management
- Payroll & Pay Revision
- Statutory (PF/ESI/PT/IT/Labour) etc.
- Bonus, Pay revision
- Transfer, Promotion, Termination
- Time & Attendance, Late, Permission,
- Biometric attendance interface, mobile attendance



As Finance is the nucleus of the all the ERP modules, all the modules are integrated with Finance manages

- Chart of Accounts
- Cost Center, Projects
- Project wise Accounting
- Accounts Payable
- Accounts Receivable
- Cash Management
- General Ledger
- Costing
- Budget
- Taxation :GST enabled, Income Tax/TDS
- Fixed Assets
 - Setup Fixed Assets
 - Asset Depreciation (Company Law / Income Tax
 - Asset Maintenance
 - Split of Asset
 - Sales of Asset
 - Disposal of Asset
 - Depreciation calculation of Assets
 - Fully integrated with the Financial Accounting System

∳ Sales CRM

Manages the entire process of pre sales process, manages the field force and business opportunities, Quotations & follow-ups etc include:

- Creation of Company Account Database and classifying into various industry
- Lead Maintenance
- Conversion of lead to Prospects
- Conversion of prospects to Order
- Daily Activity Reports (DAR) & Conveyance claim



- DAR approval
- Conveyance approval
- Defining Targets to the Market team (Product wise & Revenue wise)

→ Service CRM

SKY-ERP manages the comprehensive service portfolios viz., Warranty, AMC commitments, Infrastructure maintenance, Facility Management etc includes:

- Contract Management
- Equipment Maintenance
- Resource & Skill level Management
- Preventive Maintenance & Break fix services
- Spare inventory management
- Service Call ticket registration and management
- Alerts, escalations and reports

⇒ System Administration

Manages secured role base transaction, user profile management includes

- Role Creations
- User Creation & authorization definition
- Configuration setups
- Auditing and calendar open/close

Business Analytics

On top of the ERP business analytics has been built will extract right data; collate efficiently to produce decision making system. This helps with relevant information appropriate to Operational, Middle and Senior management with mundane, comparison and predictive analysis information in a graphical representation and drill down further into more details.

TECHNOLOGY

SKY-HMS has been developed in a State-of-art Technology in complete web based 3-tier MVC architecture as follows:-

Layer	Application	O/s
User Interface	IE /Mozilla Firefox /Chrome	Windows
Web Services	Internet Information Server	Windows
Application Layer	Dot Net Frame Work	Windows
Data layer	Oracle	Windows/ Linux

Skysoft Consultancy Services goes even further to bring you not just the best software but total, customized, integrated solutions- with the services to back it up.

Our services include:

- Extensive Training to staffs on SKY-ERP
- Post sales Support
- Business Intelligence Solution
- Mobile Application Development
- Product Integration

India

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