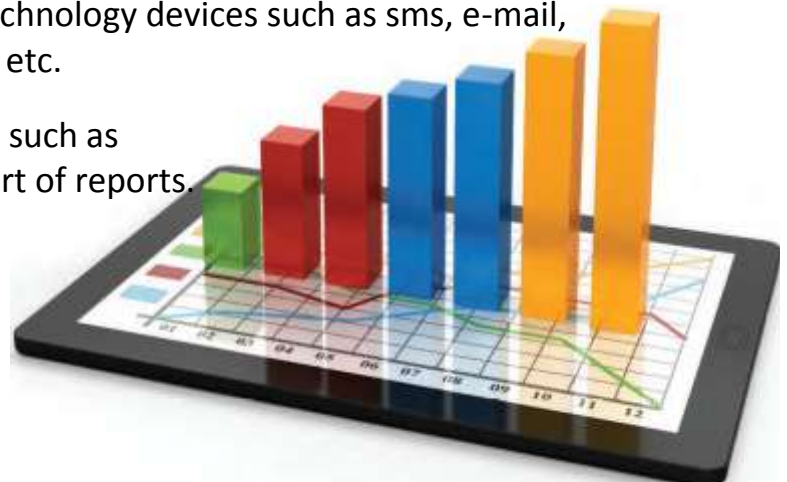




Benefits at a Glance

- ✓ Latest web-based Technology, enable to work at anywhere, any place and any time.
- ✓ Supports Multi Branch
- ✓ End-to-end integrated solution across functionalities of the organisation
- ✓ Tracing and tracking at every stage of the execution chain.
- ✓ Streamline your business processes from start to finish
- ✓ Integrate with the latest and emerging technology devices such as sms, e-mail, barcode, RFID, Mobile, Handheld devices etc.
- ✓ Interface with Business Intelligence Tools such as Pentaho for Analytical and Dash board sort of reports.
- ✓ Maintain user's log history
- ✓ High Security enabled
- ✓ Available on cloud and on premises



Sales CRM

Sky-ERP's Sales CRM system structured the sales processes in order to track the business opportunities and sales inputs.

This includes:

- Enquiry maintenance – to manage the enquiry received from all form of sources and track the same very closely.
- Cost Estimation – Multiple methods to arrive cost of a product viz standard or non-standard product.
- Proposal Generation.
- Sales force – Daily call report and approval.
- Generate analytical report on multiple dimensions.

Sales & Distribution

SKY ERP Sales and Distribution provides a complete sales management solution for the organisation. It takes care of sales and logistics portion, starting from sales order and all the way towards billing the customer. It is tightly integrated with the MM and PP functional modules. It allows companies to input their customer sales price, check for open orders and forecast etc.

- Customer Master and Material Master data
- Sales Orders
- Deliveries
- Pricing
- Billing
- Credit Management

Material Management

SKY ERP Material Management function is an important Module which handles material/external service procurement process, inventory management, and vendors' invoice verification in the entire organization.

SKY-MM begins with determination of

- organization's requirements

- Material Indents
- Source of supply
- Purchase Order Generation (Procurement, Sub Contract, Labour etc), Amend PO and track.
- Material procurement from external vendor or internal procurement
- Goods receipt in storage location.
- Issue to production lines
- Internal Stock transfer
- Returnable material receipts
- Purchase Bill verification and accounting.
- Purchase return and accounting

Production Planning

SKY-ERP Production Planning (PP) is the component of ERP helps to plan the manufacturing, sale and distribution of goods. PP plays a vital role in a manufacturer's supply chain and integrates with other ERP components, including Materials Management (MM), Sales and Distribution (SD), Plant Maintenance (PM), Quality Management (QM), Finance (FI), Controlling (CO) and Human Resources (HR).

Production Planning activities includes:

- Production Order
 - o Make to Order
 - o Made to Stock
 - o Engineer to Order
- Bill of Material (BOM) (multiple version)
 - o Alternate BOM
- Routing (multiple version)
- Rework Order
- Material Resource Planning
- Machine Capacity Planning
- Job Card Creation
- Target assignment for M/c wise shift wise, Operation wise

Production Control

SKY-ERP Production control is one of the key components on manufacturing which controls the actions involved in handling materials, parts, assemblies, and subassemblies, from their initial stage to the finished product stage in a structured and efficient way in the shop floor. This module works hand-in-hand with Production Planning, Material Management and Quality module

The major objective of production control is to gain maximum output from minimum input of resources OEE.

The activities to control and manage the shop floor include:

- Plant work load capacity planning & determination
- Updating line entry in WIP against each work order for the operation/machine wise
- Line QC, Line rejection / rework details
- Sub contracting both machining and non-machining and update the QC status (accepted / rejected qty) of the sub contract on stage wise
- Tools used and consumption detail update
- Consumables used and consumption
- Setup time, down time, run time captured and do analysis

Quality Control

Quality control is the set of measures and procedures to follow in order to ensure that the quality of a product is maintained and improved against a set of benchmarks and that any errors encountered are either eliminated or reduced. The focus of quality control is to ensure that the product and product manufacturing are not only consistent but also in line with customer requirements.

SKY-ERP QC module ensures that the set QC parameters are met and deviation in the quality standard.

The module comprises of

- Raw Material Inspection
- Line Inspection
- Ability to define 100% testing or random sampling
- Ability to do testing using hand held devices and Bar Code scanning

- Categorize the rejection and mark the rejection
- Rejection Approval process
- Line inspection set on different stages
- Final Inspection

Plant Maintenance

Plant Maintenance is a process of managing the lifecycle of physical assets and equipment in order to maximize its lifetime, reduce costs, improve quality and efficiency, health of assets and environmental safety.

Sky-ERP PM Module supports all 4 types of Maintenance viz.,

- Corrective Maintenance or Break Fix
- Scheduled Maintenance
- Preventive Maintenance (scheduling and Inspection report)
- Insurance & Warranty Maintenance
- Equipment & Locations Details
- Service ticket generation and report generation
- Spares and consumable consumption.

HR

The integrated payroll system of Sky-ERP will reduce the professional and administrative task of HR.

- Portfolio Management ,Leave Management ,Loan Management
- Compliance of statutory such as PF, ESI, Labour law, Professional Tax, IT etc.
- Interface with Bio-metric and Mobile based Attendance
- Carry out payroll processing and salary accounting.
- Self Service Portal

Finance

Sky-ERP has an integrated accounting module where by the sales, purchase, payroll will get posted in to the system. No need of any duplication of entry.

- Voucher Management; would able to configure multiple CV,BV & JV daybooks
- General Ledger & Sub Ledger, able to account transaction on Sub ledger, Cost center & project base accounting. Ability to define any number of GL accounts with multi-level hierarchy.
- Accounts Receivable & Payable; provision to account any branch collection or payment in other branch bills.
- BRS, Cash flow statement; No separate TDS entry is required
- Generate balance sheets and profit-and-loss statements in the statutory format on a daily basis and many more reports

System Administration

To define configuration settings pertaining to the organisation's policy.

To define role base security, enable to define or deactivate user and corresponding Roles and authorizations.

- User Definition
- Roles & Privileges Definition
- Organization setup masters



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