

# DRILL JIG BUSHING CO. (MADRAS) PVT. LTD.

44, SIDCO Estate, Ambattur, CHENNAI-600 098. INDIA.

Tel.: 91 - 44 - 42976666 Fax : 91 - 44 - 42976677 e-mail: info@drillbush.com Web site: www.drillbush.com

Date : April 17, 2015

## TO WHOM IT MAY CONCERN

**W**e are one of the few manufacturing companies in Chennai that ushered in computerization right from the early 1990's. We developed a tailored made application, integrating all operational activities across the organization and had continuous enhancement of technology to adapt to the market dynamics and growth of our business. This made the application unwieldy, requiring migration to web technology from the client/server architecture.

Since our users are comfortable only with a tailored made application, we chose to re-engineer our existing software to modern technology without losing any of the legacy features created over a period of 20 years, to migrate the entire accumulation of data to a newer platform.

Hence we were looked for a development firm, who could understand our business processes and work closely with our users to translate our business needs to an ERP application with state of art technology. After convincing ourselves about the capabilities and approach of Skysoft Consultancy Services Pvt. Ltd., we took the decision to entrust them with this challenging assignment.

Skysoft's team spent a substantial amount of time and involvement on the assignment, understanding our legacy application and converting same using a modern web based technology without any deviations.

Moreover, we boldly decided to go "Go-live" in one shot, rather than using the normal stage wise approach. It was a challenging and tough time for us as well as for M/s Skysoft, but they rose magnificently to the occasion. Their whole team pitched in tirelessly to implement successfully in a reasonable span of time. There were some teething issues and fine tuning was required, but it was handled satisfactorily by Skysoft and the project has now moved to the stable state.

Currently the Management and all the users are quite comfortable with the application and we have started to reap the benefits. We really appreciate Skysoft's technical strength, flexibility, patience and perseverance in completing the assignment to our satisfaction.

I would unhesitatingly recommend Skysoft for any organization or individual as we are really pleased with their expertise and service.

SIGNED :



M.P. PAUL

MANAGING DIRECTOR



Estd. 1973

*Manufacturers of high quality, high precision  
Drill Jig Bushings, Locating Pins, Dowel Pins, Gun Drill Bushings,  
Nitrided Bushings, Guide Pillars & Bushings, Wear Parts  
Production Components & Job work : Turning, Grinding & Honing*



ISO 9001 - 2008  
FM 57249